



Media Release
For Immediate Release
Tiffen & Co and The Mortgage Detective named in the
Top 10 Mortgage Brokers in Australia

Friday 7th August 2009

Award winning Canberra based mortgage broking firms Tiffen & Co and The Mortgage Detective merged earlier this year and have since added another prestigious award to their already impressive list of achievements.

Tiffen & Co and The Mortgage Detective has recently been ranked in the top ten Mortgage Brokerage firms in Australia, as named by Mortgage Business Magazine and news site, www.mortgagebusiness.com.au.

“Tiffen & Co / The Mortgage Detective punched well above their weight as a result outstanding productivity of their business writers/ brokers. The seven member team achieved the one of the highest average loan volumes of any of the groups, highlighting the strong performance of this boutique brokerage and helping secure a top 10 ranking.” Alexander Whitlock - Mortgage Business.

The combination of Tiffen & Co and The Mortgage Detective creates one of the industries most dynamic and professional Mortgage Broking firms in Australia. Located in Kingston, the combined company provides market leading home loan and commercial finance solutions. The company brings together some of the industry’s strongest and most experienced mortgage brokers, including Gerard Tiffen (Managing Director – Tiffen and Co), David Friend and Alison Whittle.

Gerard Tiffen was awarded Canberra’s number one mortgage broker by the Mortgage Professional Magazine in 2005, 2006, and 2007 and was also ranked number 3 within Australia in 2008. David Friend was ranked 23 in Australia’s Top 100 Brokers and ranked number 4 in the ACT in 2007. Alison Whittle, the founder and director of The Mortgage Detective has over 20 years experience within the financial services industry. Alison states “We have combined our expertise, experience and resources to provide our customers with a superior level of service. Our dedication, enthusiasm and passion for excellence are just a few of the benefits you will experience when working with the team at Tiffen & Co and The Mortgage Detective. In these uncertain financial economic times, it is vital that customers know that they are dealing with well established and professional industry participants”, said Alison.

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